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#### HYBRID WORK

# Three tips for developing a hybrid strategy that works

Many businesses are splitting the working week into two days at home and three in the office, or similar. But the best hybrid strategy is to focus on the tasks that need doing, rather than 'arbitrary' rules around where people work

Sam Forsdick

s the Covid pandemic recedes and many aspects of life return to normal, the debate around hybrid working has picked up. Despite many companies offering a balance of at-home and office working, there are still some business leaders demanding a fulltime return to pre-pandemic habits.

Elon Musk is perhaps one of the highest profile to wade into the debate, demanding in an email to all staff that Tesla workers return to the office full time or resign. Politicians have also suggested that civil servants should be back in the office, with Jacob Rees-Mogg touring Whitehall buildings and publishing a league table of government departments based on how many staff are present.

Other organisations are still experimenting to find the right strategy for them. Lloyds Banking Group's Work:Lab lead Tom Kegode. who advises the company on the future of work, is not surprised that disagreements remain over hybrid-working arrangements.

Speaking at the Chartered Institute of Personnel and Development's Festival of Work conference in June, he said: "This is not an end state. We haven't realised the future of work now that ways; that will continue to evolve. Now it's about how we bring people along on that journey."

Currently, a three-day office week is the most popular with organisations are fixated on finding or more people together, doing jobs British workers, according to data from workspace provider IWG, with Tuesdays, Wednesdays and Thursdays accounting for the highest office footfall.

However, allowing the day of the week to determine hybrid-working policy is the wrong approach for businesses to take, according to Kegode. "Think about the percentage of time you spend with other people and colleagues, rather than days of the week," he said. Gary Cookson, author of the book

HR for Hybrid Working, agrees. He said: "One thing I would strongly advise against is to be led by days of the week and creating some arbitrary split between two days in the office and three at home. You need to think about the tasks, the team and the way that team needs to work."

While some firms have focused on worker preferences, Cookson suggests that finding the right working environment for the current task



should be the priority. Although | "the panacea of productivity and | at the same time in the same place. individuals will have their own pref- | creativity that was the water cooler". erences and circumstances, which can be taken into account, he to collaboration in and of itself, he believes it is about "the task and the pointed out. "It's actually about comneed of the task as opposed to the

need of the individual". A common reason cited by business leaders for a return to the office we're starting to work in hybrid is the need to rediscover some of the creativity and collaboration that cooler moment' are a myth. He came from spontaneous in-person | added: "It was the organisation's Kegode believes that too many and the structure that brought two

Coming into the office doesn't lead munity and connection. If we get those two things right, collabora-

tion will be as a byproduct of that." Cookson also believes that notions of the 'spontaneous waterWe need to consciously design for those types of things. One way business telecoms pro

vider Onecom is trying to do this is by bringing a social element back to the workplace. People and culture director Parvsa Hosseini-Sech said the company is "creating opportunities for people to meet up that are slightly more informal".

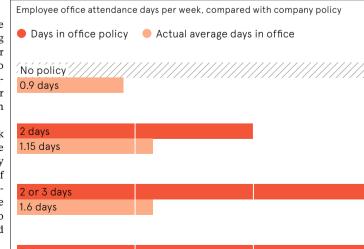
She added: "It's not always got conversations in the office. But design that allowed that to happen to be about a specific meeting or task, but just creating opportunities for people to get together. It comes back to keeping people engaged and being productive."

The company has faced challenges in adapting to its hybrid-working arrangements. Hosseini-Sech admits there were issues with people not communicating when they were going to turn up to the office before a formal hybrid-working strategy was in place. As a result, Onecom has spent a year developing its agile-working policy.

how Lloyds Banking Group can create a "bridge" between the physical and digital workplace. One idea is establishing regional communities that allow people who live in a similar area to come together more informally, rather than bringing everyone into a central office.

He said: "We need to keep the best bits of remote working and lose the poor behaviours. It will never work if we start putting old work practices Advanced Workplace Associates, 2022 back into place."

#### OFFICE ATTENDANCE ALWAYS LAGS BEHIND COMPANY POLICY



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CHARACTERISTICS OF A TALENT-FIRST ORGANISATION





# Going the extra mile for work/leave balance

The work-from-anywhere perk is evolving apace. So-called workcations are set to become increasingly popular, but how can employers ensure that these alleviate, rather than fuel, burnout?

#### MaryLou Costa

beaches and mountainover people's LinkedIn feeds, illustrating how working from anywhere although it encourages people to (WFA) is fast becoming a signature benefit of the new world of work.

The number of adverts for jobs offering remote work on LinkedIn in expenses management, lets its this year in Morocco, the South and Indeed in the UK increased by 329% between January 2020 and nitely. Its flexible benefits pro- tives in Hungary. Next, she plans March 2022, while the number of related searches leapt by 790% over

In the first quarter of 2022, remote tax consultancy The Work From Anywhere Team published a survey of firms employing more than 2.7 million people around the world. It found that 54% of respondents allowed WFA and a similar percenta core employee benefit in their part of two years. industries within a decade. Half of those operating such a policy allowed staff to work from anywhere | their annual leave with a workcation for more than 60 days a year.

for up to six months each year, avoid flying wherever possible. based fintech unicorn specialising staff work from anywhere indefi-

Ecosia's chief marketing officer is Hannah Wickes, an Australian who's planning to work in Scotland and Portugal for the next two months. She sees the allowance as a way of rewarding people who may have been barred by Covid travel restrictions from visiting relatives age believed that this would become and friends overseas for the best

> "This approach means that employees often want to combine

hotos of laptops perched on | Ecosia is a Berlin-based green | time." she says. "It's not uncommon search engine that allows its for team members to spend up to sides are popping up all employees to work from anywhere two months a year taking advantage

of our flexible policy." Pleo's "people person", Jessie Danyi, is "living and working Meanwhile, Pleo, a Copenhagen- around the world, one continent at a time". Having spent April to July African is currently visiting rela gramme even enables employees to to return to Africa to spend six buy an extra 10 days of annual leave. weeks on the coast of Kenya.

To avoid the fear of missing out, you need to know when you're working and when you're actually experiencing and make the most of their travel | the location you've travelled to

Although the carefully curated inkedIn posts glamorise the digial-nomad lifestyle, anyone seeking a workcation will need to consider the more mundane realities of WFA. For instance, employees at Ecosia must first run their travel plans past their colleagues, particularly if they're planning to be in a different

Numerous practical challenges might deter would-be travellers. Danyi acknowledges that it can take a lot of effort to sort out visas. travel arrangements and suitably equipped accommodation. Finding a decent Wi-Fi connection takes priority over admiring the scenery, for instance. What's more, you are actually working - meaning that you're unlikely to get as much time to explore as you might have hoped. Not having a base or a local friendship network can also be exhausting, she admits.

"Travelling with work brings trade-offs on how adventurous you can be." Danyi says, "If you're working full time, that leaves mornings, evenings and weekends, of course. Sometimes, if you've had a busy week, you just want to watch Netflix maybe you need to drive to the nearbecause your Zoom calls are lagging, so you end up using your weekend for admin."

While she was in Morocco, Danyi was able to gain a deeper appreciation of the country's culture, while and Italy also finding enough time for some surfing. Overall, she believes that the rewards of her experience there outweighed any downsides.

Workcations might also be the only method by which self-em- fort about leaving their nascent ployed people, especially entrepreneurs starting a new business, can get away. Rachel Allison, who founded communications agency recently spent a fortnight working enjoyed the local cuisine and also attracted to this lifestyle." went surfing.

Allison admits that it was tricky to get the balance right initially. regularly blurs work and leisure But, once she managed to "nail it". she reaped the benefits.

"In the first week, I was putting in | could do the opposite of its intended my normal hours – on Zoom calls all | purpose and actually increase the morning, during lunchtime and risk of burnout. even at 5pm. That left me feeling frustrated and frazzled," Allison admits. "But I was keen to make | taking one, according to Rowena things work. I became aware that Hennigan, an Irish national who usually there's not so much going on runs her training and coaching busifrom Monday to Wednesday, so those were the times to get my head | north-east Spain. down. Once I'd cracked that, my productivity rocketed."

Is a workcation an adequate replacement for annual leave? Not for Allison, who says that her time in business, which is still new. But a vou've travelled to." proper holiday would undoubtedly still be the best way to recharge."

Danyi believes that firms embracomous workers in decentralised a workcation.

Based on 10 factors, including internet speed, monthly price

- 2. New Delhi, India.
- 3. Lisbon, Portugal
- 4. Barcelona, Spain
- 6. Budapest, Hungary
- 9. Bucharest, Romania
- 10. Phuket, Thailand.
- 12. Madrid, Spain

time to pursue their passions.

If travel is one of these and you also have young children, how to and catch up on your sleep. But | care for them properly while you're working abroad adds to the list est city to buy an ethernet cable | of challenges. Carvalho co-founded Boundless Life in September 2021 to address that very issue. His business offers accommodation, childcare/ education and co-working spaces in countries such as Portugal, Greece

businesses unattended.

While Carvalho is comfortable with the fact that his own lifestyle travel. Wickes. Danvi and Allison are all conscious that a workcation

It's therefore crucial to establish strict work/life boundaries while ness, RoRemote, from Zaragoza in

"Exhibiting self-discipline in your

Hennigan believes that unrealistic expectations and blurred boundaries will inevitably cause tension,

#### Leading cities for 'workcations'

of a flat and hours of sunshine

- 1. Bangkok, Thailand.

- 5. Buenos Aires, Argentina.
- 7. Mumbai, India
- 8. Istanbul, Turkev
- 11. Chiang Mai, Thailand
- 13. Jakarta, Indonesia.

companies, giving themselves more

corporate nine-to-fivers, it has built significant following among self-employed people and entrepreneurs who share Allison's discom

"Being with us helps them to feel they're in the right place to achieve a better balance with their families. Axe & Saw in London in March 2021. while giving them more creativity to direct towards their work." Carvalho from an Airbnb in Porto, where she | says. "That's why entrepreneurs are

work, downtime and wellbeing mat ters even more in this context," she stresses. "To avoid the fear of miss ing out, you need to know when Portugal "allowed me a rest during | you're working and when you're an extremely busy period for my actually experiencing the location

ing WFA will see more of their | making the experience unbalanced employees adopting a partial digi- and, ultimately, counterproductive. tal-nomad lifestyle that follows Being clear about when you're an the seasons. Brazilian entrepreneur | employee and when you're a travel-Marcos Carvalho agrees, predicting ler, she recommends, is the key to that more people will become auton- getting the maximum mileage from

# The skills revolution: shaping the future of work

Skills have become the new currency for organisations that want to remain competitive in a rapidly changing world and build a productive, future-fit workforce

usinesses are feeling the intelligence and written and verbal pressure to transform their ways of working in an increasingly complex world.

The pandemic accelerated the shift towards digital and automated technology, and provided employees with | for that much-needed future talent is more flexibility and freedom when it comes to how and where they work.

The intensifying climate crisis has sharpened minds around how to operate businesses more sustainably, and supply chain disruptions have raised the prospects of a shift away from globalised trade.

#### **Fundamental transformation**

"Every enterprise is going through a major transformation, and the skills their workforces are going to need in the next five to 10 years are fundamentally different to the ones they have today, " says Ben Slater, senior vice-president of marketing at talent lifecycle management platform Beamery. "They may not know what those future job titles will sound or look like, but they do know the skills they will need. As such, the process around recruitment, talent development and talent planning for all firms

titles of the past." Those skills range from digital programming and sustainability and environmental management, to emotional

**25**%

**75**%

exciting way

Talent Trap, Beamery, 2022

of businesses are focused on

investing extensively in talent across

the lifecycle as their key approach in

think talent decisions are better made

based on data rather than instinct

say AI has the potential to transform

how they approach talent in a really

future skills rather than the specific job

heating up Organisations therefore need to

communications, to name just a few.

Given increased competition and the

emergence of skills gaps - from basic

digital knowledge to mechanical engi-

neering and truck driving - the chase

understand how they should obtain these precious skills - do they hire new people, or develop their own employees? The answer is, of course, a bit of both

#### Identify and hire for potential

to take is to identify what specific skills their business may need to compete in

out-of-date processes around talent identification. "The way people make decisions around talent and employ ees is largely based on a set of heuris tics tied to where someone was born where they were educated, and their experience," explains Slater.

Instead, he argues, hiring should be much more personalised, focusmust be centred around present and ling on the skills every individual has today, and the potential they have to be something different tomorrow.

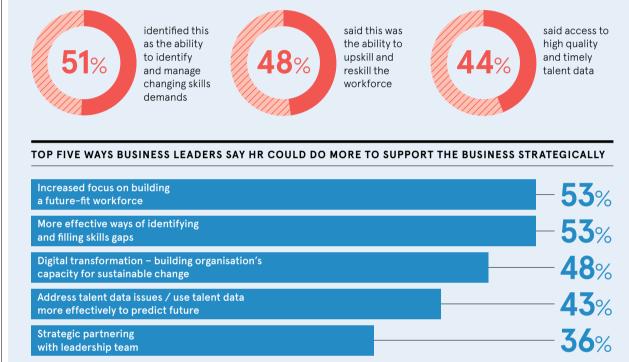
> This allows companies to deplor people more effectively across key projects, and understand where the need to invest in the upskilling of reskilling of workers.

#### Al-powered analytics Beamery - which works with a 'who'.

who' of Fortune 500 companies is tackling this shortfall by utilising Al technology.

Its talent lifecycle management plat form helps its customers discove more about the skills of their existing employees as well as potential exter nal candidates, and even alumni who have left the business. Beamery calls it hiring for potential". Using Al to enrich data and enhance the analytics, it helps organisations identify and engage nternal and external candidates with the right skills and potential to become high performers in the future, and stay with the business for the long term.

"Our Al-powered technology gives organisations a clear understand ing of what someone's skills are today Moreover, based on those talents and their experiences - such as the industries they have spent time in and previous ous companies they have worked for - it uncovers the skills they are likely to be able to learn," explains Slater. "It allows organisations to see the pockets of skills



We've moved on from this linear concept of a job for life. Rather than a career ladder, people are seeking a career jungle gym

> they have and make decisions around the learning and development opportunities they can offer to help upskill their existing talent. It also allows them to make decisions around where they

The platform can also help organisations identify the skills in their current group of high achievers, and match those skills with candidates on

#### Engage and retain talent with personalised career mapping

Beamery also produces an Al-powered career map for candidates, showing them exactly what the organisation can offer them as they seek to build up their skills base.

career at the organisation. It allows businesses to offer a very personalised experience to people visiting their career websites, at recruitment events, career fairs and those already n their organisation," Slater says, "The map can give candidates and managers a clearer understanding of the types of jobs they are capable of doing and can apply for, as well as learning and development opportunities." Organisations today also need to

be considering their alumni network and look for intelligent ways to re-engage and recruit top talent. "We can with past employees. They can keep track of the new skills and knowledge that alumni have gained elsewhere, and recommend roles back at the old firm which might be a good fit," Slater states. In doing so, organisations have unlocked another pool of top candidates for future roles in order to meet ousiness demands.

#### `Netflix career experience'

Slater believes that the Beamery approach is beneficial for post-pandemic workers seeking a more consumer-style personalisation around their career and skill base; a kind of 'Netflix for your neurons'.

"It is like a Google Map for their "We've moved on from this linea concept of a job for life. Rather than a career ladder, people are seeking a career jungle gym, exploring new skills and trying different types of roles. They also want their different styles to be acknowledged: there are those who eniov collaborative working and those who seek deep thinking time. By using a more personalised approach, you can develop a very holistic picture of who someone is and how they might be suc-

> In short, the great resignation phe menon – figures from the most recent Beamery Talent Index, a quarsuggests 53% are looking to move jobs the next 12 months - can be met nead on by HR managers

"By focusing on skills and devel opment, organisations can increase enure, engagement and productivity, Slater says. "You can get the best out of your employees and build your work force of the future.'

For more information please visit





#### INDUSTRIAL RELATIONS

### Give peace a chance

There has been more industrial strife in the UK over the past year than we've seen in a generation. What's the best way to prevent a breakdown in employment relations?

#### Cath Everett

that there's a group of threatening to take some form of

Travel disruption has been wide spread as the country experiences pay, is on the rise its most significant rail strikes for a generation. Meanwhile, public sector workers are becoming increasingly restless as the cost-of-living crisis worsens and their pay offers fail to match inflation. Such is the scale of discontent that it's even leading to talk of a general strike.

England's warnings of a long and 2022 suggest that the situation is unlikely to improve for at least the next vear.

Kevin Rowan is head of organisbelieves that headlines referring to relief." he says.

herever you look in the | a summer of discontent have been UK these days, it seems "hyperbolic", he does cite anecdotal evidence from both the unions workers who are either on strike or and the government's Advisory, Conciliation and Arbitration Service (Acas) indicating that the number of active disputes, mainly concerning

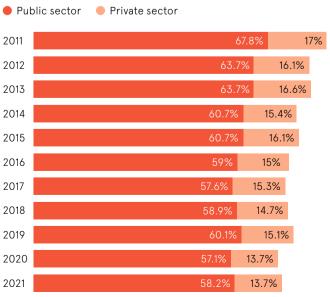
> "Without question, there has been more industrial action in the past 12 months than we've seen in a generation," Rowan says.

This upsurge in militancy has come as no surprise to David Liddle, founder and CEO of conflict-resolution consultancy The TCM Group. To exacerbate matters, the Bank of In his view, the economic fallout from the Brexit vote and then the deep recession starting from O4 Covid crisis had been causing a such as how often the parties should "slow build-up of tension" in the years leading to Q4 2022.

"The cost-of-living crisis and the inflationary pressure on people and corporate services at the ing, services and learning at the wages have simply brought these government of Jersey, puts it: "If you Trades Union Congress. While he | structural challenges into sharp | haven't set the foundations and the

#### UNION COVERAGE IN THE UK

Share of UK employees whose pay and conditions were agreed between an employer and trade union





employers had been taking good industrial relations for granted – for instance, by neglecting to renev long-standing partnership agree ments - which has compounded th problem. Some companies have no such deals in place to update.

These agreements are importan because they set the ground rules fo how business leaders and employee representatives, including unions interact in both good times and bad They will typically cover matter meet and how disagreements between them should be addressed

As Mark Grimley, group director o day-to-day things aren't working how are you going to deal with the trickier stuff?'

Equally important in stopping dis content from turning into a dispute is ensuring that effective communi cation channels exist between front line staff and senior executives These channels enable information to be shared openly, which in turn fosters mutual understanding, trus

"If the unions are coming to you with an issue and it's the first you've heard of it, you have a problem, as it shows that you're not in touch with your front line," Grimley warns "In effect, you've outsourced your engagement with staff to the unions They can play a very positive role But, if you've abdicated responsibility to them, they'll have that mandate without reservation."

Any failure to build constructive relationships with either employees or their representatives is unlikely to engender trust in the leadership team, he adds.

"If you're having to come out o GOV.UK, 2022 your gilded cage for the first time to not in touch with your front line

listen to you," Grimley says.

Trust also forms the bedrock of effective talks. As Liddle notes: "If you're negotiating during a dispute and the parties are suspicious of each other's motivations, they'll feel as if their backs are against the wall. Then positions will tend to get entrenched."

The best approach to a negotiation, therefore, is to be accessible, open and honest. Keep the dialogue constructive and professional, rather than pointing the finger of blame and making things personal. Another secret to mastering the art of negotiation is to treat the process as if it were a high-level chess match, which means ensuring that your players (authorised senior decision-makers) are well prepared.

"Chess masters will plan carefully. be clear about the positions they want to take and study their opponents so that nothing they do is likely to surprise them. But don't think that you have to 'win'," Grimley says. "Effective negotiation is about finding the positives in the situation for everyone."

For example, after listening carefully to the other side's position and understanding what is of most and

If the unions are coming to you

with an issue and it's the first

you've heard of it, you have a

problem, as it shows that you're

approach than simply offering a percentage pay increase. You could offer extra annual leave in return for

PORT OF FELIXSTOWE

But executives must also be prepared to walk away from the negoti ating table – without issuing ultima tums, which never work - rather than do a deal at any cost, according to Grimley. And that's even in cases where industrial action is likely.

"This doesn't signify failure. What vou're saving by doing that is: 'I've reached my limit and can't continue," he says. "There shouldn't be a blame game. It's simply about going away and allowing everyone to rethink their approach.'

One way to avoid any potential deadlock is to hold informal discussions with someone influential from the other side. Another is to involve a senior executive who has been held in reserve but who could bring new momentum to proceedings. A third option is to bring in an experienced third party, such as Acas, to mediate and get people back to the table.

Ultimately, Rowan says, the only real way to end any dispute is to "talk to each other and keep communicating". This is ideally done least value to employees, it may be out of the public eye, as "I've never seen any conflict resolved through

> Once a resolution has been reached, though, it's important for everyone involved to learn from the experience and try to repair any damage to the relationship.

"Most people, whether they're employees or employers, want good relations, so it's important to explore what went wrong and consider how to prevent a recurrence," Rowan stresses. "But having a regular dia logue and tuning into each other's situations will also go a long way towards solving any problems."



### Invest in net-zero skills to meet net-zero ambitions

Employees must embed net-zero thinking into all projects, argues **Keren Deront**, European business lead at Project Management Institute

the elephant in the room yet while the goals are clear, there remains uncertainty about the best route to tackle it.

In April, the Intergovernmental Panel on Climate Change stated it is "now or never" to limit global warming to 1.5°C. In the interim, global governments and businesses of all sizes, and in all sectors, are evaluating whether they have the resources or talent to make

their own net-zero ambitions a reality. But to turn net-zero aspiration into action, businesses require net-zero | gible progress towards climate goals, skills. This means bringing individuals together that possess the right combination of sustainability expertise project management capabilities and

#### Defining net-zero skills

So, what do I mean by 'net-zero skills'? Naturally, a degree of sustainability literacy is essential. This can be as basic as understanding the impact of recycling, or more advanced in the form of carbon accountancy – one of the most desired skills on the job market today.

Businesses need their people to understand how their own day-today actions impact the bigger picture and help or hinder progress towards climate goals.

This is the most critical global project for a generation and the road to net zero will be most smoothly

imate change is no longer | travelled by those with strong project management capabilities.

> Project management is at the core of net-zero skills. From stakeholder engagement and risk management to budgeting and success measurement project managers have the fundamer tals required to integrate sustainability into the organisational fabric.

Equally, those managing project in other business areas - such as IT must also consider from day one the environmental impact of their pro cesses and deliverables. To make tar the whole workforce must pull in the same direction.

#### Refreshing employee training

A business-wide focus on sustainability can only be achieved effectively with a skills refresh. Net zero is a modern challenge and brings new demands for ered even 10 years ago.

At PMI, we encourage partners to ollow our Talent Triangle when evalu ating the skills of their employees. As you can see below, this is also applicable to developing qualities that can enable progress towards net zero:

Business acumen. A suitable unde standing of an organisation's sustain ability goals to recognise how their day-to-day role can impact real-work climate challenges

Powerful relationships. Deploying soft skills - or 'power skills' as we label them - to build and maintain stakeholder relationships and ensure green projects continue to make headway throughout turbu-

lent periods.

Navigating new ways of working Ensuring net-zero progress is not hindered by external challenges or volatility - such as the switch to working from home. Progress can be made in any environment.

Businesses can benefit from impleenting lifelong learning practices for example, consistently upskilling o eskilling employees of any seniority This refreshes knowledge and adapts hem to the latest challenges.

But this can no longer fall into the 'one or next year' category. At PMI, our PMF n optimising an employee's project skills. These foundations are ever more important, especially as our Talent Gap

A business-wide focus on sustainability can only be achieved effectively with a skills refresh

fill nearly 2.3 million new project-oriented roles each year until 2030.

#### Engage young people now

While this process is applicable every level of seniority, it is next-gen eration talent - those just starting their careers - who will be responsible fo leading businesses through critical points of the net-zero journey over the coming decades.

With green values now being promoted from primary school age upwards, young people are developing a sustainability-first mindset that wil help them tackle climate challenges throughout their careers.

This passion must also be layered with the right skills. By applying the Talent Triangle to junior career development leaders can build changemakers those with the skills to turn ideas into reality - throughout their businesses.

When this process aligns with communicative culture to encourage employees of all levels to share their ideas, younger workers can make active contributions to the wider cli mate goals of the business

Additionally, with sustainability talen at a premium on the job market. new approach to skills acquisition i required. A LinkedIn global report published in February predicted the desire to hire in green jobs will outstrip supply over the next five years. Businesses can get ahead by pivoting to create talent internally.

#### Learn from past challenges

A key practice we encourage at PMI to learn lessons from past projects whether successful or not - and us them to improve processes

While net zero is a unique challenge we can certainly learn from how businesses tackled digital transformation projects during the pandemic and urgently elevated the digital literacy of their employees

Overnight, the global workforce was able to transition to remote working and deploy the necessary technolog to maintain productivity

This is the kind of urgency net zero demands. Cross-industry collaboraon was an invaluable tool in address ing digital challenges and we witnessed large organisations working with SMEs to develop and rollout soluons to benefit all

When coordinating sustainability rojects, managers should conside ninking laterally and opening their doors to industry peers in pursuit of a collective goal. Net zero is a global ssue - it cannot be tackled by organ sations working in silos.

Green skills and project skills are no onger separate for businesses looking o progress towards climate goals.

At PMI, we believe the below set of values are the next steps towards mbedding sustainable practices into

Climate skills at the core. Integrating green skills into talent acquisition and internal upskilling programmes will ensure organisations develop sustainability knowledge that's embedded at all levels, avoiding silos and building a green-first culture.

Climate in the culture. An organi sation's overall health depends on the health of the environmental and social system in which it operates. All employees, at all levels, should be encouraged to suggest climate change initiatives

Climate in collaboration. Learn from different industries through collaboration. This also includes working with competitors for legitimate net-zero progress, pooling resources, capacity

Read more about PMI, and how we can support you in deploying project management principles to address your business challenges, at pmi.org



# DIVERSITY IN THE WORKPLACE

Diversity is a cornerstone of progress in the workplace, and there are various business cases to be made in support of getting under-represented groups into the workforce. But most importantly, when left unaddressed, workplace diversity gaps perpetuate a cycle of inequality. That makes addressing diversity an imperative for forward-thinking firms



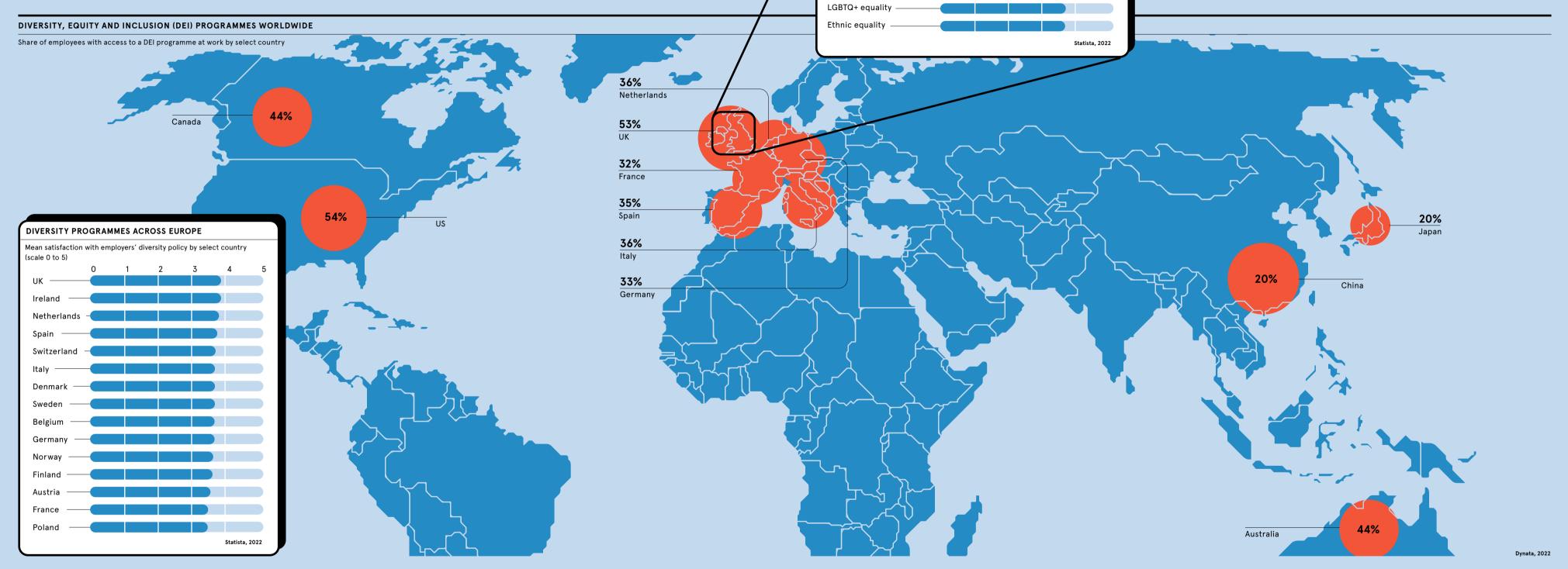
of UK employees believe workplace diversity

Measure Protocol, 202



job candidates seek companies that have a diverse workforce

Glassdoor 2021



FIVE AREAS OF EQUALITY IN THE UK

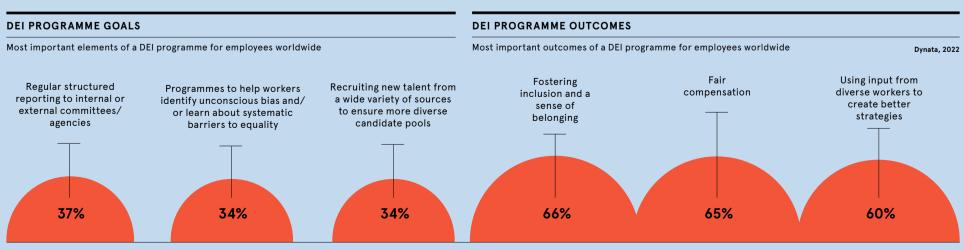
Employer's diversity policy

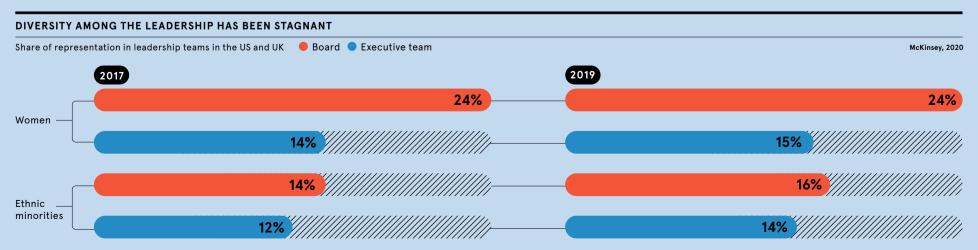
Gender equality

Disability equality

UK employee satisfaction with employer's policy in different areas of diversity

2





APPRENTICESHIPS

#### RACONTEUR.NET — (3)—11

## Vocation, vocation, vocation

Apprenticeships have long been seen as poor substitutes for university courses, but that attitude is changing. Work-based programmes leading to degree-level qualifications could be the key to solving the UK's skills crisis

#### **Morag Cuddeford-Jones**

ens of thousands of A-level students missed out on their first-choice university courses this year. Competition for | needs of their fast-changing workplaces in the clearing system was tougher than it has been in living memory, while even high achievers had their dreams of studying medicine and dentistry crushed. Only 16% of applications for these popular courses were accepted.

Even though employers view some degrees as being of limited value in align them with future skills requirethe workplace, the burden of undergraduate debt keeps growing. The diversity, early careers and developgovernment has estimated that university students in last year's intake will each borrow about £45,800 on average before they graduate. So that, in combination with the it's hardly surprising that the received wisdom in the UK - that university is the natural progression for most able students - is now being challenged.

Rising to fill the gap are apprenticeships. Once dismissed by students, parents and employers as inferior to degrees, work-based vocational programmes that culminate in a degree-level qualification are becoming more popular. Could the UK finally be losing some of its academic snobbery?

Employers are certainly coming to view apprenticeships as an effective way to meet the evolving skills places, especially if they can get involved in designing such schemes They include Formula One team McLaren Racing.

"Apprenticeships are now being developed by industry to ensure that they are relevant to today's technology and practices, and to ments," says McLaren's head of ment. Kate O'Hara-Hatchlev.

"Companies can therefore create unique apprenticeship programmes

Apprentices add significant

challenge industry norms

benefits to their teams through

fresh, innovative ideas that may

apprenticeship standard, will build true home-grown talent."

Many companies offer apprentice ship schemes running from level 3, which is equivalent to two A-level passes, through to level 7, which is considered comparable to a master's degree in disciplines such as accounting. They also support a learning path that leads to the many accreditations required by certain age graduate recruit, who will have sectors. Taking insurance as an example, Lloyd's of London offers a level 4 professional apprenticeship. which is an important step towards the Chartered Insurance Institute's participants don't just learn technidiploma qualification. It also offers a level 6 digital and technology solutions professional standard, which incorporates a BSc honours degree.

Meanwhile, Vodafone offers qualifications at levels 3, 4 and 6 in fields such as software engineering, data analytics and network engineering. They're often more interested in, apprentice has done exactly this Leading Vodafone UK's apprentice— and informed about, sociopolitical. ship schemes is its talent and capa- | technological and bility manager, Asha Jagatia. These 📗 environmen schemes are "fundamental", she tal issues says, given that the company often than

finds it difficult to recruit people

with "business-critical skills" in a tight labour market.

"Our programmes are key to bring-

benefit of apprenticeships is that

cal skills. They build professional

same time, creating well-rounded

Sara Gomez, chief people officer at

talent," O'Hara-Hatchlev says.

ing in diverse talent. They result in Enabling apprentices to sample apprentices who are fully fledged members of their teams and have real responsibility," Jagatia says. The idea that apprenticeships produce employees who tend to have a little more initiative than the averspent years steeped in academia, is widely accepted among employers that take on apprentices. "The great

skills and work-readiness at the Lloyd's of London, agrees, "Most of our apprentices are from Gen Z.

previous generations were at their age, and they want to make a tangi ble impact as soon as possible.

academia (many schemes require them to attend college or university earning a salary is a key benefit of such programmes. Employers report that participants view estab lishing some financial security rather than running up debt on a full-time degree course as a big plus. But the ability to establish their own 'employee brand' early on is another major attraction to apprentices.

Ian Levers, technical excellence portfolio manager at engineering consultancy Mott MacDonald describes how one of his apprentices has grasped the opportunity "Apprenticeships really are what you make of them," he says, "Our taking on new challenges

The great benefit of apprenticeships is that participants don't just learn technical skills. They build professional skills and work-readiness at the same time

developing herself and raising her | perspectives and the confidence to profile on LinkedIn to grow her share them." internal and external networks. She 2021 by the Royal Institution a growth and learning mindset."

also important in bringing new perspectives to the business, which can may challenge industry norms."

increase in the number of students university, it is widely agreed that apprenticeships are proving particularly useful in both attracting people who have traditionally been excluded from higher education and diversifying the talent pool generally.

"Given that university isn't an option for everyone owing to the cost, apprenticeships are an inclusive route," O'Hara-Hatchley says.

Her company runs a diversity, equity and inclusion programme called McLaren Racing Engage. This is an alliance with the Women's Engineering Society, EqualEngineers, Creative Access and The Smallpeice Trust to attract people the motorsport industry through long-term investments in grassroots initiatives and schemes such as mentoring programmes.

intake this September will be people | Education, neatly sums up the rise from ethnic minorities ("above the of apprenticeships in recent years. market average"), while 27% will be applicants from disadvantaged | tice can become a doctor will be a backgrounds. This is not pure altrubig surprise, but employers are drive ism, she stresses, adding: "We need | ing a change in the way we think curious minds from diverse back- about skills in this country." she

A range of government support was named Apprentice of the Year | packages are on offer for employers seeking to provide apprenticeships. of Chartered Surveyors – clear evi- Chief among these is the apprenticedence of what's achievable with ship levy, which is funded by a 0.5% tax on the wage bills of companies Levers adds that apprentices are with annual payrolls above £3m.

The levy has changed how HR teams "deploy their talent stratelearn from them too, "They add | gies", according to Gomez, "It can be significant benefits to their teams | used to attract and retain talent. through fresh, innovative ideas that providing a breadth of opportunities across a range of fields. It can be While there has been a significant | used to help entry-level talent develon both soft and technical skills. exploring this route instead of while also increasing the function-specific expertise and future management skills of existing staff.

> But, as with many government schemes, the system does not yet work as smoothly as it should. Critics complain that its complexity is deterring employers from participating. More than £3.3bn in levy funding has been returned unused to the Treasury since 2019.

And what of all the disappointed would-be students of medicine and dentistry? Surely apprentice ship schemes can't compete with university courses there? Not so. In July, Health Education England announced a new medical degree from under-represented groups into apprenticeship offering the same standard of education as that provided by a university course.

Welcoming the development, Jennifer Coupland, CEO of the Institute Gomez reveals that 30% of Lloyd's for Apprenticeships and Technical

"For many, seeing that an apprengrounds, so we're looking for said, "Not everyone's journey to people with fresh | career success has to be the same."

800

600

## The tipping point for women at work

A new landscape of hybrid work means businesses must address a need for community and networking to close the gender gap or risk losing their most valuable resource

t's no secret that championing women in the workplace brings tangible business benefits. But, as organisations make the shift towards hybrid working models, women's needs may be underestimated.

Despite a proven ability to deliver professionally within male-dominated sectors, many female employees still struggle, particularly in leadership roles. The ability to be heard, influence change, and advocate for their well-being continues to be a significant stumbling block.

"Increasing levels of burnout and a lack of tailored support when it comes to women's progression is leading to decreasing job satisfaction. This is all amplified by a disrupted work-life balance and a lack of internal network as our ways of working have become increasingly hybridised" warns Ella Vize, head of academy and learning programmes at AllBright.

Vize describes a Venn diagram that converges on what many female employees view as a problem for which resignation is the only clear solution. I left unchecked, businesses risk stoking the flames of the Great Resignation, or the 'quiet quitting' phenomenon.

"On the flip side, we're seeing businesses who invest in women's upskilling and community-building, and who understand the unique challenges women can face really turn things around. Organisations have to wake up to it and commit to change, or they're going to lose a huge portion of their workforce" Vize continues.

Deloitte's Women@Work 2022: A Global Outlook report found widespread burnout among female staff post-pandemic. A need to seek out flexible working patterns has meant leaving otherwise established roles, with 40% of women actively looking for a new role due to burnout. As of 2022, only 10% plan to stay with their current employer for more than five years.

Remote working has meant that many women have lost vital support networks. There is a demand for

Organisations have to commit to change or they're going to lose a huge portion of their workforce



progression will be affected if they

**45**%

of women in hybrid roles feel that they do not have enough exposure

of women are planning to stay at their current business for more

looking for a new role

usinesses to help women connect. upskill and thrive, in person and online. The ability to get together and share ideas and advice, to know that there are groups of people you can reach out to, is a very powerful tool in helpng women rise to the top." savs Vize In 2022, the hybrid working model nas a great many benefits but one of the drawbacks has been a difficulty in

e-establishing those networks." A significant cohort of women between the ages of 45 and 55 are ncreasingly vocal about the lack of upport from their employers. Making up the largest workforce demographic these women are likely to be highly experienced, occupying vital senior eadership roles. The threat is clear, a great resignation here could prove disastrous for business stability.

Many companies are starting to take an active role in supporting this key group, looking to suppliers such as AllBright to deliver formalised training and community resources to support their female workforce in every area of he business.

The newly launched AllBright Alliance is a global coalition that brings these businesses together. Members receive access to exclusive research, insights

membership packages and communi y-building opportunities, tailored to hampioning women in the workplace. AllBright is all about driving change hrough upskilling, networks and comnunity, and AllBright Alliance brings those things together for our partner rganisations. Employers who join will be part of a powerful community - it's opportunity to foster real, lasting change", Vize concludes.

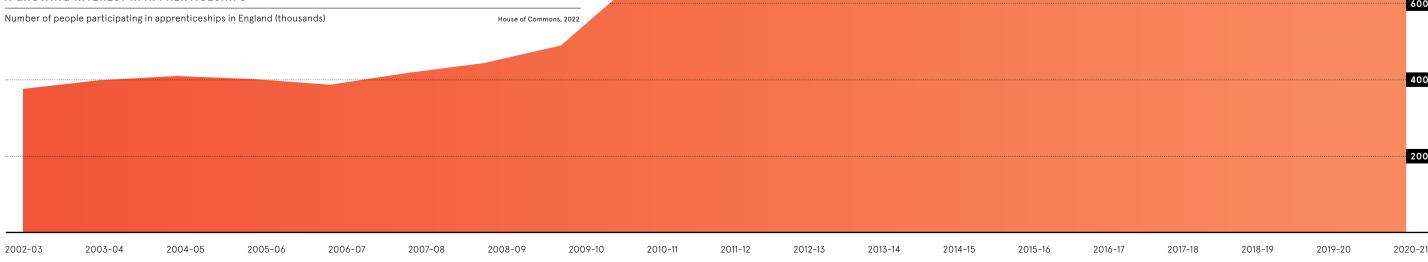
and events as well as workshops

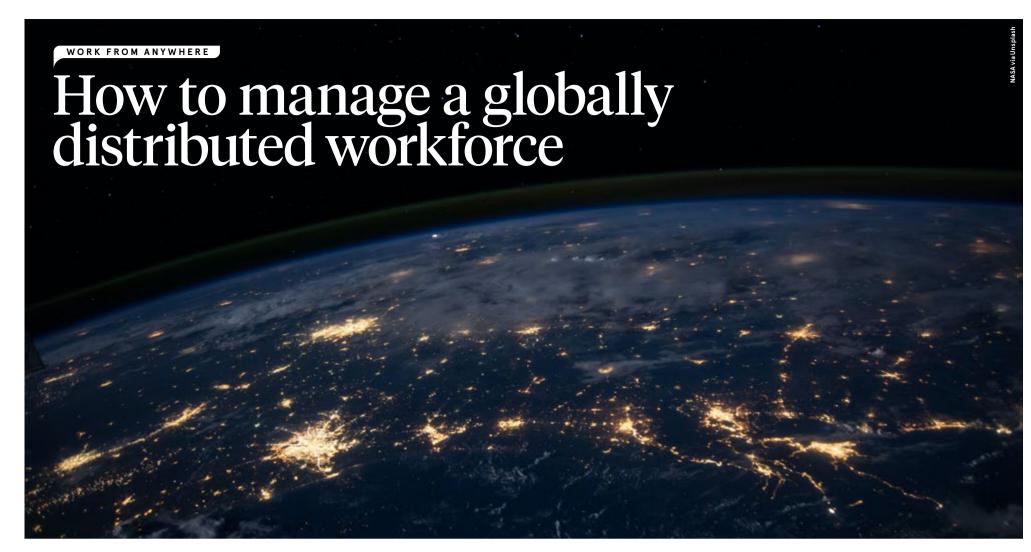
This investment allows businesses to neet their goals for success and equity whilst providing stability for wome and the organisations they work for. embers will also be entitled to the BrightMark' certification, signifying pective employees. A badge of honou the ongoing war for talent

To find out more about certification, training, and membership opportunities, visit allbrightcollective.com/ allbrightalliance

ALLBRIGHT.







Work-from-anywhere policies have enabled firms to recruit the most talented people, no matter where in the world they're based. But getting the best from these remote workers is a different challenge

#### **Chris Stokel-Walker**

have dismissed out of hand before the Covid crisis to 15.5 million in fits and taxation will differ from

a hybrid approach, allowing employees to work a day or two at home

For some, that has meant adopting

fully remote model have expanded stable internet connection. There the pool of talent available to them, are several hurdles to overcome to of whether the UK employer has a competing for candidates who may not be based in the same country as | run it smoothly, although these are their employer, let alone within a far from insurmountable. commutable radius of head office.

WHERE IN THE WORLD TO WORK?

Most desired relocation areas to work remotely full time, worldwide

he world of employment | white-collar workers who were freed | Lee McIntyre-Hamilton, tax partner has rarely seen such tumult | from their daily commutes during | at Keystone Law. in such a short period. The the Covid lockdowns. The number of pandemic has upended the job so-called digital nomads - people ance minefield", largely because market and forced employers to working remotely while travelling – adopt practices that many would rose from 7.3 million in the US before Regulations applying to pay, bene 2020 - particularly remote working. 2021, according to research by HR | country to country. The more dis

software specialist MBO Partners.

that building a distributed workeach week. For others, it has force that spans several time zones and Canada, where foreign firms required a far more profound shift. is worthwhile, it's clearly not just a must register with the tax authorities Companies that have embraced a case of ensuring that everyone has a and operate a payroll in those assemble a global dream team and

"British enterprises that employ Indeed, the emergence of the people who are living and working the EU. Not so, he says. British work-from-anywhere policy has overseas must consider a raft of employers hiring residents of any attracted great interest among potential non-UK obligations," says | EU member state must register to

**23.2**%

He calls this "an employer compli there's no one-size-fits-all solution tributed your team is, the more com If your organisation has decided plex the situation is likely to be.

> McIntyre-Hamilton points to India countries. "This applies irrespective corporate presence there," he says.

You might think that regulatory compliance should be less of a challenge if your workers are living in

**18.2**%

North America

operate a payroll in that country, including paying the relevant social

"This can come as a shock to UK firms that expect to pay National as the COO of Canadian tech firm Insurance but then find that they're required to make substantially higher social security contributions in countries such as France," McIntyre-Hamilton says.

And it's not just the taxman you need to appease in each jurisdiction. the people responsible for designing 'There are also immigration consid- our digital workplaces aren't the erations. For instance, does your employee have the right to live and | ical workplaces," she argues. work in the country in question?"

He adds that it's possible for workers to inherit employment rights create a digital workplace where all in their country of residence that employees can thrive. For instance, could be different from, or even

**14.2**%

8.2%

Same continent you

If you were to ask any gamer, I'm pretty sure they'd say that it's possible to work really well with people across the world whom you've never met

contradictory to, those they would

For Jessica Nordlander, formerly a Google employee and now serving ThoughtExchange, the prime conshould be how to establish an effective digital working environment.

"The reason why so many companies are struggling with this is that same people who designed our phys-

ThoughtExchange is a fully remote organisation and has worked hard to the company decided to limit the number of software packages it uses to avoid tech fatigue among staff.

"The reality is that the working world is becoming increasingly remote and hybrid. More and more organisations are going to look like this," That's the view of Brian Kropp. chief of HR research at Gartner. He believes that companies should plan to have between 20% and 25% of employees fully remote, between 55% and 60% working on a hybrid basis and the remaining 15% to 25% purely office-based.

0.3%

1.5%

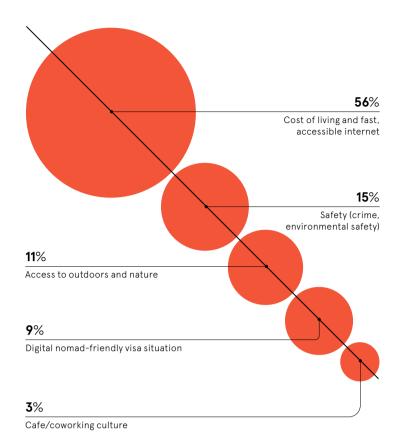
Antarctica

**5.7**%

Australia

**DIGITAL NOMADS** 





Such a mix creates more for HR teams to do in addressing these employees' varying requirements, notes Kropp. "HR executives will | HR executives will have to address the question: 'How do I make this workforce work?"

Being more proactive in every element of HR management is vital, he stresses. Positive interventions do I make this might range from checking in regularly with remote workers to stimulating the conversations that people engage in outside the confines of their work.

For that reason, Kropp suggests allocating some of the money saved | will meet regularly online. on office space to funding occasional face-to-face meetings at HO. including the cost of flying employees in from abroad. "One or two days every six months is more than environment," Nordlander explains. enough in-person interaction to build those connections," he says.

Many people believe that a globally distributed workforce, contactable only through digital means, cannot possibly form a cohesive organisational culture. That simply isn't true, according to Nordlander.

"It frustrates me when I hear the argument that it's impossible to colthis across all settings and include laborate and build a culture in digital environments," she says. "If you example, if you're trying to develop were to ask any gamer, I'm pretty a more innovative culture, don't sure they'd say that it's possible to work really well with people across the world whom you've never met." a day. Find a solution that will

Nordlander adds that sceptics have taken her to task at conferences where she has extolled the virtues university to develop the interper- of communicating accordingly." sonal skills that will be crucial in recruit is paired with a compatible over those working remotely.



have to address the question: 'How workforce work?'

experienced employee whom they "The employer must take a much

bigger responsibility for facilitating those social interactions, compared with what happens in a physical Dan Hughes is director of international research and development at Talogy, a provider of HR services. He stresses the need to find "a variety of ways to transmit your culture and values to all employees, regardless of their working arrangement".

"When thinking about your culture, consider how to implement every employee," he says. "For simply create a 'brainstorming engage distributed workers as well."

That approach needs to be led from the top, Hughes says. "Many of a globally distributed workforce. leaders need to adapt to having a They ask how her approach to work- more distributed workforce, adjusting can help graduates fresh out of | ing their leadership style and ways

Finally, he adds that managers their careers. Her response? That | must beware of the risks of proximithis can be achieved through a men- ty bias, whereby they favour employtoring scheme in which each new ees who are physically close to them



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28.7%



# Should employers show wage restraint to help stem inflation?

As inflation continues to climb, Bank of England officials and government ministers agree that employers and their staff need to show restraint to avoid a wage-price spiral

Sam Forsdick

Britain in June, deputy prime minister Dominic Raab warned that wage restraint vicious cycle of inflation going up – and staying higher for longer".

Similarly, Andrew Bailey, the governor of the Bank of England – who is himself on a £575,000-a-year salary - has repeatedly asked workers to "think and reflect" before asking for pay increases.

It all stems from a concern that additional salary costs would be would push inflation even higher.

But with the consumer price index UK workers. When adjusted for April compared with the previous doesn't help the discussion." year. This represents the biggest

peaking on Good Morning | 2001, according to the Office for | could push prices higher if the National Statistics

> selves caught in the middle: should about the risks of spiralling inflation needed to help them to keep up with the rising cost of living?

Economic Justice at think tank IPPR, pared with pre-pandemic levels. believes that looking at inflation that although inflation is a measure energy prices to businesses' profits. inflation, real wages fell by 3.4% in says. "Talking about wages alone

drop in earnings in real terms since expressed concern that companies to prime minister Boris Johnson.

don't exercise wage restraint. Dibl Many employers will find thembelieves two factors show that this is not yet a risk. First, when measured

would be necessary to avoid "a they heed the warnings of ministers against inflation, wages are at a low ebb and falling at their fastest rate or provide staff with the pay rises in more than 20 years, and IPPR's research reveals that the profits o the largest non-financial companies George Dibb, head of the Centre for

"When prices are going up, profit purely in terms of wage restraint is are going up and wages are going an oversimplification. He explains down, that translates to a transfer of wealth away from working people passed on to consumers, which of the price increases, many different and towards shareholders, and we components contribute to it, from | don't think that's fair," Dibb adds. "Wage restraint may be a concern in reaching 40-year highs, this will be | "I don't think anyone is served well | the future but not at the moment a bitter pill to swallow for many by a debate where we pretend it's just | The most pressing thing that we one factor influencing inflation," he | need to worry about right now profit restraints.

Many leading economists agree. In While the Bank of England has June, 65 academics wrote a letter

"the exact opposite of what is needed in response to this current wave of inflation". Instead, they suggest the government should "use all the tools at its disposal to hold down energy costs, clamp down on excess profits, and unblock global supply chains". But not all businesses are seeing

saying that suppressing wages is

record profits now. Most of those profits (90%) were concentrated in 25 companies, many of which are in the gas or commodities markets.

"For companies that are seeing increased profits, the answer is clear: they should be passing those benefits to their employees and bringing their prices down," Dibb says. "For companies that aren't, I understand they're in a very diffi- handle the rising costs of living. cult situation and there are no easy answers. I think the question then becomes a political one: how to get out of this inflationary period with- these instances, the advantage of out seeing the economy tick over into a recession and seeing these businesses collapse."

Calls for wage restraint from the likes of the prime minister and the governor of the Bank of England may provide some form of justification for employers seeking to limit | that allows employees to access pay rises. But James Willis, head of employment law at Stevensdrake | the hours - could be another way to Solicitors, warns: "Legitimate concerns about the looming cost-ofliving crisis are likely to weigh much

For companies that are seeing increased profits, the answer is clear. They should be passing those benefits to their employees and bringing their prices down

nployment reserve a wide discretion to award whatever pay rise an employer thinks is fit - or no pay rise t all". There remains the risk, howver, that employees who do not feel properly compensated will seek employment elsewhere. Adding to this challenge is the

He admits that "most contracts of

wider labour market which, due to a combination of record high vacancy rates and low levels of unemployment, is extremely tight right now.

Steve Tonks, senior vice-president for EMEA at employee management platform WorkForce Software, recognises that employers face a difficult choice. "They either increase employee wages - when many businesses themselves are only just beginning to recover from pandem ic-induced losses - or they risk losing staff to higher-paying employ ers," he says.

Some companies have sought alternatives that recognise the challenge many people face now, while also being conscious of the ongo-

For example, following action from Unite, Lloyds Banking Group has offered 95% of its staff a one-off

n July, the consumer price index it double figures for the first time

payment of £1,000 to help them Similarly, publisher Bloomsbury will reward staff with a 6% bonus. following record annual sales. In offering a one-off bonus means that employers are not locked into paying higher wages the following year, should inflation or their profits come down again.

Tonks suggests that earned wage access - a payroll scheme their pay as soon as they've worked alleviate pay pressures. He adds: "Although increasingly important in today's climate, pay is not the only consideration for many employees. Considering the overall employee experience is a way to retain staff when pressure on wages is high."

So, while some employers might be conscious of adding to the current inflationary pressures, many economists believe that wage restraint is not the right course of action currently. Equally, unless some form of support is offered to employees, the consequences of losing staff to higher-paying competitors may end up being a bigger (and just as costly) challenge.

workplaces as attractive, efficient and productive as possible to encourage people back explains Dan Drogman, chief executive of Smart Spaces brid working has become | to drive sustainability and productiv he norm thanks to the pan- ity, while balancing wellbeing to both

Q&A

How to make

your workplace

more efficient

and productive

holidays, employers need to make their

As people return to work after the

demic. That doesn't mean the office is dead, though. With the cost-of-living crisis prompting people to reconsider working from home, the workplace is set for a renaissance. Dan Drogman, chief executive of smart building operating platform Smart Spaces – used by the likes of 22 Norton Rose Fulbright, Workspace the workplace.

#### How has the pandemic changed the way employees use the office?

People want and need to feel in control. They want to be well-informed and clear about their boundaries. On our app, Sunday level of staff engagement with the their entire week on a single platform. Companies that have already smart platform will shine a spotlight moved to hybrid working are asking colleagues to book desks and rooms in advance. This enables effective planning of team meetings, socialisng and catering requirements, while and food waste. Smart Spaces allows companies a level of transparency that was sorely missed during the working from home spell. This has greatly benefited individuals, too. level of self-determination in their from anywhere in lots of situations.

Why should businesses consider using smart tech?

think the key reasons that a form like Smart Spaces is the desire | another two years.

attract and retain the best talent and meet their ESG agenda. Despite the ing free of the old mindset is still difficult. Companies need to give them multiple reasons to engage with colleagues in person, at the office, and Bishopsgate, Three Mobile, GPE, JLL, that's where smart tech really helps You can now understand where and Brookfield - explains how smart | people are going to be and ensure tech can improve building efficiency the resources you are providing, such and help attract people back to as office space, rooms, facilities and so on, are being maximised, or decide whether you need a rethink.

#### Why now? It's about ESG and making the

most of the real estate they invested in It's expensive to move and everyone wants to get it right. Selecting space that's fit fo evening activity clearly shows us the purpose is a top concern right now especially with rising energy costs workplace. Everyone can now plan and Grade A offices commanding ever greater premiums. The right on your assets and enable you t optimise all the resources you have and ensure your teams are working a productively and efficiently as possible. Optimise the physical space minimising unnecessary journeys and your colleagues will use it more

One client had a huge office, but downsized it to a much smalle more high-end space. They used the booking productivity tools and occu-They now feel empowered to not just | pancy analytics to use that space as negotiate but sometimes demand a efficiently as possible. They actually worked out that not only did they working week, proving they can work | find it easier to attract more talent to the business but that the business is operating more efficiently. They can grow into their space even more by looking at the sensor data in the app and determine that they won't business would deploy a plat- need to buy any more office space for



The right smart platform will shine a spotlight on your assets and enable you to optimise all the resources you have

#### How can companies use smart tech to engage with hvbrid workers?

Smart Spaces enables them to maximise their investment in the space. An app is a direct channel to the user, in their pocket and ready to use. And because our app is the access pass for the building, the whole company is exposed to the Smart Platform. We see smart tech adoption being driven by the magnetising effect of showcasing and colleagues so they can make the most of their time at the office. This means companies can showcase content surrounding the office, send notifications and promote events to coleagues as they arrive or when selecting resource booking tools ahead of coming to the office

What impact will the rise in energy costs have on the use of office space?

Another aspect of smart tech is its ability to drive significant efficiency with building management costs. What really resonates at this company. People want to work in a time is the cost savings because we

have never seen energy costs like this. If you use our platform to make the workplace ultra-efficient, you could easily save up to 30% of the energy costs straightaway. And, if you can showcase that to colleagues, then they will make better choices about their energy consumption. We think that this winter, you're going to see more people come into the office if they can save on their home energy bills. That's better, because it's more efficient to heat one space than hundreds, even thousands of homes. We can benchmark that on live dashboards as more people use office space rather than WFH

#### Q What is the future of

workplace tech? think the future is artificia A intelligence, but don't worry. not Hollywood Al. It has already helped us identify when there have been a lot of last-minute changes to a meeting where attendees decide to attend virtually, yet the meeting room ever gets resized. Thanks to our cutting-edge AI, we can automatically reallocate that room. It will cance that booking, create a new booking for the appropriate size and ther send out the new invite, fully automated. Our product can make decisions on your behalf and optimise the workspace for you, without you naving to think about it.

#### What impact does smart tech have on staff recruitment and retention?

think it shows that the A emplover is a tech-forward smart office. Everyone is becoming

more conscious of the impact they're having on the planet. And if you can truly understand what that impact is and you're working for a company that's actively addressing that, it's fantastic. You can literally see how many kilos of carbon vou're consuming and what the financial cost of that is. As a business on the journey to net zero, you really need to know exactly how much you're consuming. And then once you understand how much vou consume, vou can reduce it and optimise it. Smart Spaces will allow you to do that across your real estate.

#### **How can Smart Spaces** help businesses create a more productive and efficient workplace?

The key questions are: How do I reduce my carbon footprint? How do I make sure my staff are using the office as effectively as they can? How can I attract my staff to the office? Smart Spaces accesses the physical environment, allows people car parking and wellness spaces. It company's real estate to ensure that sure its employees are as productive as possible. It gives employees access to those resources in an easy-to-use

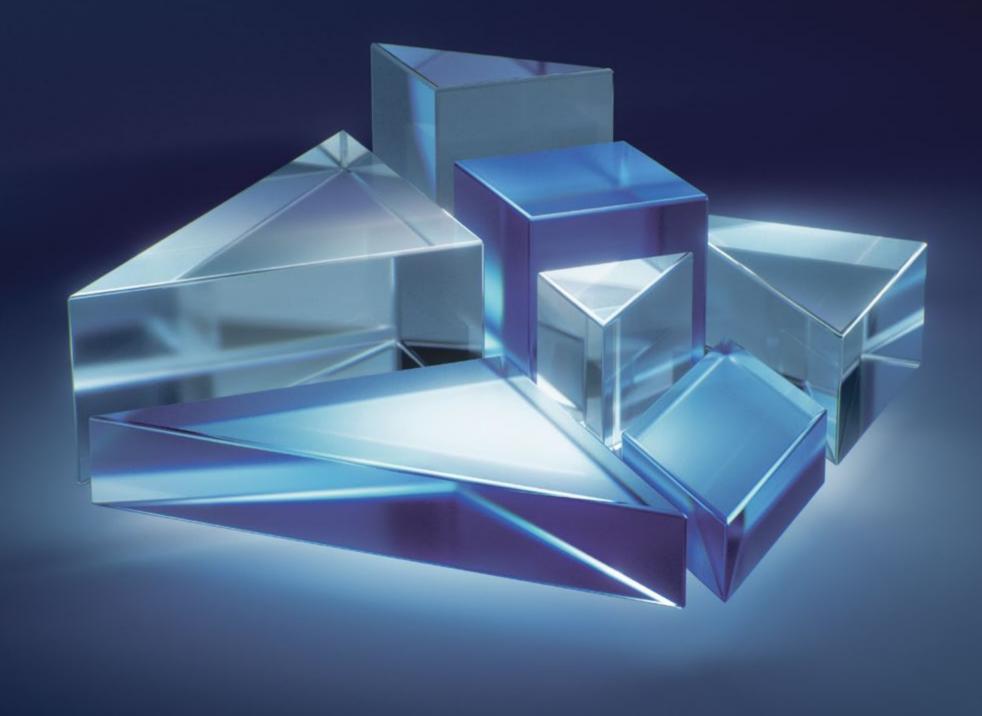
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